RENTAL MODULE



DISCOVERY SOLUTIONS

INTRODUCTION



Discovery has worked with rental companies over several decades streamline the rental management process to maximize revenue from their diverse assets. The Rental Module automates both the rental entry process and the movement of assets, ultimately empowering teams to maximize utilization.

This module is trusted by industry leaders including **Wrangler Rentals** and **Roska**.

Built to Connect

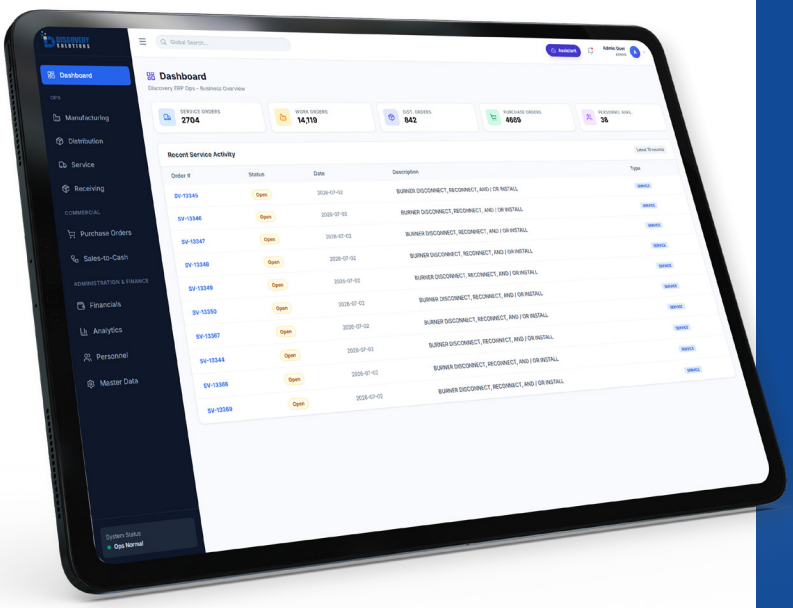
Discovery ERP speaks the language of modern systems. Our open Discovery APIs let your tools, data, and trading partners exchange information in real time—no brittle exports, no manual re-keying. And with native Model Context Protocol (MCP) support, your AI assistants can securely read and act on your business data the moment you need them to. The result is one connected platform where your software, your integrations, and your AI all work from the same source of truth.



KEY FEATURES



Job entry can begin by quoting a job to a customer or by simply entering a rental order when the customer calls. All asset types can be defined in your rental fleet and rented to your customers, including serial number assets as well as lot number assets. Each asset in the rental fleet is automatically integrated to the Fixed Asset depreciation feature making it easy for your accounting team to recognize the value of your assets.



The tools and functions available to your staff when entering a rental order include:

- Look up equipment status:
  - What job is it on now?
  - When will it become available?
- Look up equipment specifications
- Record the customer's unique specifications
- Look up the customer's past rental orders
- Copy a customer's past rental job
- Automatically convert a rental asset to as sales asset
- Define the rental rates to be used on this rental order
- Pre-define cleaning or inspection service
- Define standby by charge rates for a rental order
- Define if the rental order is pre-billed or post-billed
- Define the start rent date and the delivery date AR
- View customer credit and outstanding
- Record well name, directions, AFE number, rig, and LSD
- View Customer Relationship Management (CRM) information

KEY FEATURES



Quotes

The quoting feature allows your team to quote jobs using available inventory, historical data, and costs from an integrated CRM tool. Turning a quote into a Rental Order is a seamless process once you win the work, and it will automatically initiate the inventory allocation and scheduling process.

Flexibility

The Rental Module is extremely flexible when it comes to creating a customer invoice even if it includes the asset changing locations. With the right click of your mouse, a copy of the original rental can be recopied to a new location. When the equipment is returned to your location, the entire or pre-set portion of the cleaning and inspection charges can be billed on the final invoice or on each of the prior invoices.

Efficiency

The Rental Module produces delivery tickets, return tickets, as well as bill of lading (dispatch) tickets to transport the equipment to the customer's site. Entering your rental items once on the customer's rental order means that you never have to re-record this information on the delivery, return and dispatch tickets.

Visibility

The Rental Module provides visibility of the rental agreements and your rental fleet to your staff. Rental agreement inquiries show the total revenue generated to date, the customer's pricing, the location and you can even view the customer invoices that were generated. Rental fleet inquires show your staff where the asset is located, when it is expected back, the customer and maintenance agreements. You can also track sales by sales rep to understand performance across your team or track commissions.

Management Reporting

The Rental Module tracks profitability on your assets by recording the revenue earned by asset, the depreciation costs, recoverable and non-recoverable costs. Asset utilization is available online to track number of days rented, number of days in maintenance and number of idle days.

Integration

The Rental Module integrates with the other operational modules. All of the Discovery ERP modules support multi-company, multi-branch, and multi-currency operations.



Book A Call

15 minutes is all it takes to learn how your business can benefit from Discovery ERP. **Visit our website** to schedule an introductory call today!

About Discovery Solutions

Discovery Solutions is a Calgary-based ERP software provider with 40+ years of experience. Our mission is to empower businesses operating within the hardest-working industries with the tools, expertise, and confidence to operate smarter and grow faster.

Our product, Discovery ERP, is engineered to tackle operational pain points through 5 interconnected modules; Manufacturing, Distribution, Field Services, Rentals, and Accounting. Unlike other “one-size-fits-all” ERP software, Discovery ERP is a product that is built around a clear understanding of how your business operates, the challenges it experiences, and the potential it possesses.

Choosing Discovery Solutions means more than just selecting an industry-specific software; it means gaining a partner dedicated to your success. We don’t just sell software, **we provide solutions to your operational pain points,** regardless of how simple or complex they may be. In doing so, we naturally pride ourselves on building long-standing relationships with clients – a fact that is proven through our clients who have trusted us for over four decades. From initial meetings to implementation and beyond, our in-house team stands shoulder-to-shoulder with you, offering personalized support, constant innovation, and a commitment to your company’s growth and expected success.

